

HOUSTON COMMUNITY COLLEGE SYSTEM, TEXAS
Questions and Answers - As of December 13, 2012

Questions can be submitted through December 13, 2012

- 1) May we include the TX MAC fee in the underwriter's discount, or would you like to see it without that fee?

Answer: Although the MAC fee is relevant, please exclude it from the itemized underwriting expenses for comparison purposes.

- 2) Use rates as of 12/12/2012 even though proposal is due on 1/2/2013?

Answer: Yes, December 12, 2012 gives the System a decent "snap shot" of the Market before the holidays begin.

- 3) We are asked to submit 1 electronic copy along with the bound copies, is this electronic copy an emailed PDF, or would you like a C.D.?

Answer: Both, please email a PDF to RBC (clarence.grier@rbccm.com and brian.jacobowski@rbccm.com) and send the physical copy with a PDF on a CD or flash/thumb drive.

- 4) Section II.2.g) asks us to describe certain experiences related to Small Business Practices. Are these responses counted in the 10-page-limit response restriction?

Answer: No, these responses are not counted in the 10 page limit.

- 5) The RFQ notes that the College will be closed Dec 20th – Jan 1st and will reopen on Jan 2nd and advises respondents to coordinate the delivery of their response to this RFQ accordingly. Do copies of our response need to be delivered to the College? Part II of the RFQ lists only RBC as recipients. If copies of the response need to be submitted to the College, how many should be sent?

Answer: No, RBC is the only recipient as noted in Section II.1 of the solicitation document.

- 6) On page 4 of the proposal, it states that the upcoming sale is \$300 million and \$250 million is provided on the amortization table on page 6. For our analysis what should we assume the deal size is?

Answer: \$300 Million.

- 7) On page 6, the amortization table is not assigned a question number. Will this count against our 10 page limit? If it does, can we place the amortization table in the Appendix?

Answer: No, it does not count against the 10 page limit. You can put in the Appendix, if needed.

- 8) Do we need to provide any specific response to G and H on pages 3/4?

Answer: Yes, as applicable.

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- 9) Can we add resumes as an appendix?

Answer: Yes.

- 10) Can you please provide specific guidance on what the client is looking for on attachments 5, 6, 7, and 8 so we can provide the proper response. If we are a national firm, do we still have to fill these forms out?

Answer: HCCS is looking for a review of each firm's involvement with Small Business. All Firm's submitting should respond in accordance with the instructions noted in Section II.2.g.

- 11) On question 3, can you specify if you want us to provide only negotiated G.O. transactions or both competitive and negotiated G.O. transactions?

Answer: Please provide all General Obligation transitions for stated time period. Please break-out Negotiated from Competitive.