



Solicitation Amendment No. 001

To: Prospective Bidder/Offeror:	Date:
Prospective Proposers	October 15, 2019
Project Title:	Project No.:
Automated External Defibrillator (AED) <u>ZOLL Brand Only</u>	RFP-C 20-02
<p>Description of Solicitation Amendment:</p> <p>The Request for Proposal (Project RFP-C No. 20-02) is hereby amended as set forth below:</p> <ol style="list-style-type: none"> Questions and answers have been released (below). <p>Please visit our website at https://www.hccs.edu/about-hcc/procurement/</p> <p>Except as provided herein, all terms and conditions of the solicitation remain unchanged and in full force and effect.</p> <p>Questions and answers has been released below, please visit our website at https://www.hccs.edu/about-hcc/procurement/</p>	
Acknowledgement of Amendment No. by:	Date:
Company Name (Bidder/Offerer):	
Signed by:	
Name (Type or Print):	Title:

REQUEST FOR PROPOSAL
PROJECT NO. RFP-C – 20-02
AUTOMATED EXTERNAL DEFIBILLATOR (AED)
ZOLL BRAND ONLY
QUESTIONS AND ANSWERS No. 001

Date: October 15, 2019

To: Prospective Respondents

From: Procurement Operations Department, Houston Community College

Subject: Questions and Answers Responses

Q1. Do you have serial numbers for the ZOLL, AED's you would like to trade in? If so, can you please share with us so that we can determine trade-in value?

Response: Yes, HCC has serial numbers for the old AEDS. They are Cardiac Science Power Heart G3 AED units.

Q2. Which AED's are you going to be trading in, brand and model please?

Response: Cardiac Science Power Heart G3.

Q3. The pricing lists an AED Trade-In Credit. What type of AED do you have for the trade-in and how many are you looking to trade-in?

Response: Cardiac Science AED G3; 100 units.

Q4. In Scope of Services 3.3, a wall-mount cabinet for each unit is required. Are there any specifications that must be met with the wall-mount cabinet?

Response: None.

Q5. Option 3.4.1.18 lists requirements for Optional ECG viewing. Is ECG capability required with the ZOLL AED requested?

Response: Yes.

Q6. The request specifies the ZOLL Plus Trac AED Program Management Monitoring Plan (3.4.5). Is an equivalent program management monitoring program that is an alternate to the ZOLL Plus Trac allowed?

Response: Yes, the vendor may introduce an equivalent management monitoring program.

Q7. It is listed (3.4.7.25) that the AED program "must allow for global search capabilities." What type of search capabilities are you requesting?

Response: None at this time.

Q8. Point 3.4.7.29 lists that online Tutorial Videos are part of the program. Is it necessary that the AED Monitoring program include tutorial videos?

Response: Yes.

Q9. Point 3.4.7.30 asks for an Online File Cabinet. What type of files are you looking to upload? Is the file just for storage, or is active follow up required?

Response: Yes.

Q10. Does a QR Check tag where the user can scan the QR code tag with their phone to activate the AED check cover the requirement for a Mobile Application in 3.4.7.32?

Response: Yes.

Q11. What level of multiple user association is required for point 3.4.7.34?

Response: Unlimited number of users.

Q12. How many types of trainings/certifications will need to be tracked beyond AED/CPR/First Aid certifications?

Response: None at this time.

Q13. Section 3.4.7.61 part i) requires Professional counseling must be made available upon request for counseling traumatized personnel.

a.) Can I have clarification if the request is for the AED Program Management to provide a professional counselor?

Response: Grief counselling for traumatic events.

b.) Can the counselor be a licensed physician?

Response: Yes.

c.) What type of certification would be required of the counselor?

Response: Medical physician or certified professional.

Q14. 14. 3.12 Maintenance and Repairs specifies that when the Service Application is pressed, it messages ZOLL directly for maintenance and repair. Our maintenance request will route to our Annuvia Department, not directly to ZOLL. Is that acceptable?

Response: Yes.

Q15. 3.10 The First year warranty lists installation of the system. Is cabinet installation part of the bid?

Response: No.

Q16. How many HCC campuses do you have?

Response: 19.

Q17. How many buildings will need AED units?

Response: 53.

Q18. Will each campus have their own budget for the AED placements?

Response: No.

Q19. How many staff members are you requesting to be trained for each facility?

Response: 10.

Q20. Is there an estimated quantity of ZOLL AEDs that are requested on this request for a quote?

Response: No.

Q21. Are Vendors required to bid on all product line items and services?

Response: Yes.

Q22. Will respondents be disqualified or adversely impacted during the evaluation process if they were to submit exceptions to the College?

Response: Proposers can note exceptions to certain terms and conditions, however, HCC may disqualify a proposer for not accepting posted terms.

Q24. If applicable, who is the incumbent(s) for these services and for how long have they served the College in this capacity?

Response: Non-Applicable.

Q25. Will the products being requested in the bid be ordered by the College at one time, or on an on-going, as-needed basis?

Response: On an as needed basis.

Q26. Please confirm the number of delivery locations?

Response: 1.

Q27. Are vendors allowed to submit warranty and refund policies which are alternative to those requested in the RFP, based on the vendor's standard policies?

Response: Yes.

Q29. What types of licenses, permits, or authority to do business is needed by vendors responding to this RFP?

Response: HCC, requires a licensed physician to approve the AED program.

When issued, "Questions & Answers" shall automatically become a part of the solicitation documents and shall supersede any previous specification(s) and/or provision(s) in conflict with the Questions & Answers. All revisions, responses, and answers incorporated into the Questions & Answers are collaboratively from both the Procurement Operations and the applicable HCC Department(s). It is the responsibility of the bidder/respondent to ensure that it has obtained all such letter(s). By submitting a bid on this project, bidders/respondents shall be deemed to have received all Questions & Answers and to have incorporated them into this solicitation and resulting proposal response.

Furthermore, it is the responsibility of each Contractor to obtain any previous Questions & Answers associated with this solicitation

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